# **Exhibit A** to the Waks Declaration

## Waks, Allison L.

From: Allison L Waks

Sent: Thursday, October 5, 2017 4:57 PM

**To:** Jarrett Ellzey

Cc: Aaron Siri; W. Craft Hughes; Douglas M. Werman; TURNER LAW OFFICES, LLC; Lee A.

Armstrong; Mason Barney; Delaune, Natalia O.; Demitrack, Thomas

**Subject:** Re: Case No. 3:17-cv-728; Buchanan v. Sirius XM Radio, Inc.

Jarrett,

We have reviewed your revised document requests 1-9.

Regarding RFP No. 1, Sirius XM will agree to produce its service agreements with each of its outbound telemarketers between October 2013 and 2017. Sirius XM is in the process of compiling them. Because these documents are subject to confidentiality agreements with the telemarketing vendors, Sirius XM will first need consent to produce them, and we are contacting those vendors to obtain such permission.

RFP Nos. 2 and 5 both request customer lists that Sirius XM provided to its telemarketing vendors. You indicated to us during our telephonic meet and confer on September 25 that you were not interested in these lists, recognizing that they are over-inclusive, including consumers who may never have been called. For these reasons, Sirius XM will not produce lists that were provided to the telemarketing vendors. In any event, with respect to RFP No. 5, which specifically requests consumer information, Sirius XM will not provide any detailed consumer information at this stage of the litigation. Such information is not relevant before class certification. Other information that Sirius XM or the telemarketing vendors will provide is sufficient information to identify the number of putative class members for class certification purposes; at this point, consumer identities (beyond telephone numbers which can be provided by the vendors) are not relevant or necessary. Moreover, while Sirius XM does possess some of these lists, it does not have such documents for the entire relevant period; its data extends only back to 2015.

RFP Nos. 3 and 4 seek logs and other information provided by the telemarketing vendors to Sirius XM. In response to these requests, Sirius XM can provide the following documents within its possession, custody and control: (1) all quarterly compliance reports that it receives from the telemarketing vendors, and (2) a sample of the summary reports that the vendors provide to Sirius XM on a daily basis. If, upon a review of the sample, you believe that these reports are relevant and all of them are needed to litigate this case, we can discuss a way forward that is workable for both sides, considering the burden involved in compiling what is a massive amount of data.

RFP No. 9 and Interrogatory No. 15 essentially ask for the same information: the total number of individuals contacted during the class period. Sirius XM will not produce documents responsive to this request (see responses to RFP Nos. 1, 5, 6, and 9). However, Sirius XM states that 39.79 million unique phone numbers received calls on behalf of Sirius XM from October 16, 2013 until the present. We will follow up with an amended response to Interrogatory No. 15 and a verification from the company.

RFP Nos. 5, 6, and 9 seek information on the consumers who were called. Although Sirius XM receives lists of consumers that the telemarketing vendors calls, Sirius XM does not know if those records are accurate, and maintains that such information is best sought directly from the vendors who created the documents in the first instance.

RFP Nos. 7 and 8 seek documents evidencing consent and authorization to call Mr. Buchanan and those in the DNC class. As to Mr. Buchanan, we will provide all documents in Sirius XM's possession, custody and control. As to the DNC class, we are still looking into this because it implicates a vast universe of data. We are also looking into producing samples of calls with consumers. We will respond to this with more detail as soon as we can.

Of course, before any documents are produced, we will need to have our protective order entered. At this time, we cannot guarantee that all documents as described above can be produced by October 10, but we are confident we can begin production shortly after entry of the protective order, and continue with production on a rolling basis.

Allison

## Case 3:17-cv-00728-D Document 48-5 Filed 03/26/18 Page 3 of 5 PageID 626

Allison L. Waks
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Jarrett Ellzey ---09/29/2017 07:40:28 AM---Dear Tom and Lee, Thank you for taking the time to speak with me about your outstanding document pro

From: Jarrett Ellzey < Jarrett@hughesellzey.com>

To: "Demitrack, Thomas" <tdemitrack@JonesDay.com>, "Lee A. Armstrong" <laarmstrong@JonesDay.com>

Cc: "Delaune, Natalia O." <a href="https://doi.org/10.1007/j.com">https://doi.org/10.1007/j.com</a>, "Belaune, Natalia O." <a href="https://doi.org/10.1007/j.com">https://doi.org/10.1007/j.com</a>, "Douglas M. Werman" <a href="https://doi.org/10.1007/j.com">https://doi.org/10.1007/j.com</a>, "Douglas M. Werman" <a href="https://doi.org/10.1007/j.com">https://doi.org/10.1007/j.com</a>, "Douglas M. Werman" <a href="https://doi.org/10.1007/j.com">https://doi.org/10.1007/j.com</a>, "Aaron Siri <a href="https://doi.org/10.1007/j.com">https://doi.org/10.1007/j.com</a>, "Douglas M. Werman" <a href="https://doi.org/10.1007/j.com">https://doi.org/10.1007/j.com</a>, "Aaron Siri <a href="https://doi.org/10.1007/j.com">https://doi.org/10.1007/j.com</a>, "Bouglas of the standard of t

Date: 09/29/2017 07:40 AM

Subject: Case No. 3:17-cv-728; Buchanan v. Sirius XM Radio, Inc.

Dear Tom and Lee,

Thank you for taking the time to speak with me about your outstanding document production and various discovery responses. We look forward to working with you so we can obtain the requested information in an efficient and minimally burdensome manner. We have discussed streamlining our document requests and are willing to narrow them as outlined below, while still preserving our right to seek discovery of information not covered in these topics:

**REQUEST FOR PRODUCTION NO. 1:** Produce all DOCUMENTS, ESI, agreements and/or contracts between SIRIUS and any third-party call center or telemarketer relating to TELEPHONE SOLICITATIONS from October 16, 2013 through the present.

## **RESPONSE:**

**REQUEST FOR PRODUCTION NO. 2:** Produce all DOCUMENTS, ESI, spreadsheets, databases, and customer lists that YOU provided to any third-party call center or telemarketer\_relating TELEPHONE SOLICITATIONS from October 16, 2013 through the present.

## **RESPONSE:**

**REQUEST FOR PRODUCTION NO. 3:** Produce all DOCUMENTS, ESI, spreadsheets, databases, and/or call logs that any third-party call center or\_telemarketer provided you relating TELEPHONE SOLICITATIONS it made on behalf of SIRIUS from October 16, 2013 through the present.

#### **RESPONSE:**

Case 3:17-cv-00728-D Document 48-5 Filed 03/26/18 Page 4 of 5 PageID 627
<b>REQUEST FOR PRODUCTION NO. 4:</b> Produce all DOCUMENTS, ESI, summaries, and/or reports
that any third-party call center or telemarketer provided you relating to TELEPHONE SOLICITATIONS it
made on behalf of SIRIUS from October 16, 2013 through the present.

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**REQUEST FOR PRODUCTION NO. 5:** Produce all DOCUMENTS, ESI, spreadsheets, databases, and customer lists containing the names, mailing addresses, e-mail addresses, and total number of names and telephone numbers that SIRIUS provided any third-party call center or telemarketer, from October 16, 2013 through the present for TELEPHONE SOLICITATION purposes.

#### **RESPONSE:**

**REQUEST FOR PRODUCTION NO. 6:** Produce all DOCUMENTS, ESI, spreadsheets, COMMUNICATIONS, databases, and reports containing or referencing the names and/or telephone numbers of PERSONS that any third-party call center or telemarketer called from October 16, 2013 through the present for TELEPHONE SOLICITATION purposes on behalf of SIRIUS.

## **RESPONSE:**

**REQUEST FOR PRODUCTION NO. 7:** Produce all DOCUMENTS evidencing CONSENT or authorization to call PLAINTIFF'S telephone number.

#### **RESPONSE:**

**REQUEST FOR PRODUCTION NO. 8:** Produce all DOCUMENTS evidencing CONSENT or authorization to call any member of the DNC class as defined in Plaintiff's Original Complaint.

## **RESPONSE:**

**REQUEST FOR PRODUCTION NO. 9:** Produce all DOCUMENTS evidencing the total number of individuals YOU or any third-party on your behalf called for TELEPHONE SOLICITATION PURPOSES from October 16, 2013 to the present.

#### **RESPONSE:**

In addition to the document requests above, you stated you can and will provide a complete response to INTERROGATORY NO. 15, which asks for the total number of individuals contacted during the class period. Please provide that response in the form of a supplement to your First Interrogatory responses.

Case 3:17-cv-00728-D Document 48-5 Filed 03/26/18 Page 5 of 5 PageID 628 With respect to the timing of your production/responses, Plaintiff's current (and already extended) deadline to file his motion for class certification is October 23, 2017. I'm sure you recognize these streamlined requests are our best efforts to seek documents and information that are critical to that motion. Therefore, in consideration of our time constraints, we are willing to allow Sirius until October 10, 2017 to produce the above requested documents and supplement its interrogatory 16 response. If we do not receive responses by this date, we will be forced to seek an order compelling production and extending the motion deadline. If unforeseen circumstances arise that will prevent Sirius from providing everything before October 10, we may be willing to work with you on seeking a second extension of the class cert deadline, depending on what the circumstances are.

Finally, you briefly mentioned the possibility of Sirius withholding documents to prevent disclosure of customer contact information. As we discussed, Plaintiff's counsel provided a draft Protective Order for your review, which we believe covers disclosure of customer data. We are happy to agree that customer data cannot be used outside of this litigation, and may only be provided to a third-party class administrator in the even a compromise is reached in this case. Please edit the draft protective order and send it for our review, so we can file in advance of the document production.

As a separate matter, Plaintiff's responses to Defendant's discovery requests are currently due October 2, 2017. While we are near completing the responses, we would appreciate the courtesy of a one-week extension to October 9, 2017.

Please let us know if the arrangement outlined above, as well as our request for an extension of Plaintiff's discovery response deadline, is acceptable. Thank you for your cooperation in this matter.

Jarrett L. Ellzey Hughes Ellzey, LLP 2700 Post Oak Blvd., Ste. 1120 Houston, Texas 77056 (713) 554-2377 (713) 554-2376 – Direct Line

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